

# Comprehensive Retail Brokerage and Management Services

## LEASING

TRC represents many of the leading investment companies in the business and currently has over 27 million SF of retail project assignments. Our goal for project leasing is to create the right tenant mix at the best possible rates to maximize the value for the property owner. Our unique blend of strong tenant relationships, aggressive prospecting and marketing, and detailed merchandising plans gives our clients a competitive advantage when attempting to lease their centers.

## PROPERTY MANAGEMENT

Connected Management Services team has deep experience in the complicated world of daily management and operation of retail real estate. Connected Management clients receive a high level of service including rent collections, physical site management and operation, lease administration, tenant relations and retention, and detailed reporting to ownership.

## CONSTRUCTION MANAGEMENT

Connected Development Services team of architecturally trained project managers oversee every aspect of construction on behalf of its owner clients. We handle every facet of construction management including idea evolution, planning, budgeting, document development, permitting, pricing, contractor selection, process management, punch out, and turnover. Our team has years of experience in new construction, renovations, and tenant make ready.

## ASSET MANAGEMENT AND RECEIVERSHIP

Connected Development Services is comprised of seasoned professionals with over 70 years of combined experience overseeing retail investments. Our team is versed in operating budget review and approval, capital expenditure consideration, overseeing and directing a team of project leasing brokers, lease negotiations, tenant retention and tenant relief requests, municipal negotiations, property condemnations, redevelopment planning, and financing.

Connected Development Services is also experienced handling distressed situations including non-performing loans and the management, leasing, stabilization and liquidation of distressed assets and owned real estate. In every instance, our sole focus is asset value preservation and improvement.

## CORPORATE SERVICES

Whether it is lease administration, lease auditing, or project management, our Corporate Services team is equipped with years of experience to keep retail projects on course with an owner's objectives. Proactively identifying areas for improvement saves time and results in lower overall costs. By having open communication and a close partnership with clients, we work hard to positively identify opportunities within each retail property to save time, fulfill project goals, and create a higher valued asset. With our corporate services best practices and process controls, you will gain access to highly experienced team created specifically to meet your objectives.

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